

MINISTRY OF TRAVELS

B2B PARTNER ITINERARY & LAND PACKAGE

VIETNAM TOUR PACKAGE

5 Days / 4 Nights

Client / Agent	Marketing
Total Pax	2 Adults
Duration	5 Days 4 Nights
Destinations	Hanoi – Ha Long Bay – Da Nang – Ba Na Hills
Travel Date	—
Quote Ref	

TOUR OVERVIEW

DAY	DATE	TOUR	MEALS
Day 1	—	Hanoi Airport Pick-up • Hanoi City Tour • Half Day (Afternoon) • Group Tour	L
Day 2	—	Ha Long Bay One Day Cruise • 5★ Cruise • Group Tour	B / L
Day 3	—	Hanoi Airport Drop-off • Da Nang Airport Pick-up	B
Day 4	—	Ba Na Hills • Golden Bridge • Group Tour	B / L
Day 5	—	Da Nang Airport Drop-off	B

DETAILED ITINERARY

Day 1: Hanoi Airport Pick-up • Hanoi City Tour • Half Day (Afternoon) • Group Tour (L)

- Welcome to Hanoi!
- Upon arrival at Hanoi Airport, you will be warmly greeted by our driver and transferred to your hotel in a private vehicle. Enjoy a comfortable transfer as you begin your exploration of Hanoi.
- Please note that the standard hotel check-in time is 2:00 PM. Early check-in is subject to availability and incur an additional charge.
- **HANOI HALF - DAY CITY TOUR:** 11:30 AM - 12 PM: Our Tour guide and our shuttle bus pick up at your hotel and go to the restaurant.
- 12:30-12h45: Have lunch at our restaurant. You have an opportunity to **enjoy Vietnamese cuisine**. Vegetarian foods are available.

- Note: In case, Customers don't have lunch with the tour, our Bus will pick up at the hotel at around 13h30.
- 1:30 PM Visit **Tran Quoc Pagoda** located on Golden Fish Island in West Lake. It is the oldest pagoda in Hanoi built in the 6th century.
- 2:30 PM: Continue to visit **Temple of Literature** – the first university of Vietnam, The Temple of Literature (Van Mieu Quoc Tu Giam) is one of the most attractive tourist spots in Northern Vietnam. The Temple of Literature was founded in 1070.
- 3:30 PM: Keep going to visit **Hoa Lo Prison**, the prison was built by the French, from 1886 to 1901, when Vietnam was still a part of French Indochina. The French called the prison Maison Centrale. The prison was called "A Hell on Earth" and now the prison is like a war museum for those who want to understand more about the war against France of Vietnamese people.
- 4:30 PM: Our Bus take you back to the Hotel. We finish the trip!

Overnight in Hanoi.

Day 2: Ha Long Bay One Day Cruise • 5★ Cruise • Group Tour (B, L)

- 07:00 –07:30 AM: Our tour guide and shuttle bus will pick you up from your hotel in Hanoi Old Quarter and depart for Ha Long Bay.
- Around 11:45 AM, arrive at Tuan Chau Marina and board your **5-star cruise**. Enjoy a **welcome drink** before the cruise sets sail through the stunning limestone landscapes of Ha Long Bay.
- Savor a **delicious Vietnamese lunch** on board (vegetarian options available) while cruising past famous landmarks such as Incense Burner Islet and Fighting Cocks Islet.
- Visit **Sung Sot Cave (Surprising Cave)**, one of the largest and most beautiful caves in Ha Long Bay. Continue to **Luon Cave**, where you can enjoy **kayaking** or a traditional bamboo boat ride.
- The journey then continues to **Ti Top Island**, where you may relax on the beach, enjoy a swim, or hike to the viewpoint for breathtaking panoramic views of the bay.
- At around 4:30 PM, enjoy a **sunset party** on board with light refreshments while cruising back toward the harbor.
- At 6:00 PM, disembark and begin the return journey to Hanoi. Arrive back at your hotel in Hanoi Old Quarter or the city center at approximately 8:45 PM.

Overnight in Hanoi.

Day 3: Hanoi Airport Drop-off • Da Nang Airport Pick-up (B)

- After breakfast, complete the check-out formalities at the hotel.
- Later, you will be transferred to Hanoi Airport for your onward journey.
- Note- Standard hotel check out time is 12PM
- Welcome to Da Nang !

- When you arrive at Da Nang airport, your private car driver will meet you at the airport and take you to your hotel. Kindly note that standard check-in time is 2:00 PM; early check-in is subject to availability and may incur an additional charge.

Overnight in Da Nang.

Day 4: Ba Na Hills • Golden Bridge • Group Tour (B, L)

- Enjoy the breakfast at hotel, then meet your guide at 7:30 AM - for a scenic drive to **Ba Na Hills**. Arrive at the station, take photos at the Time Gate, and enjoy the **record-holding cable car ride** with stunning mountain views.
- Visit the famous **Golden Bridge, Le Jardin D’Amour Flower Gardens, and Linh Ung Pagoda**. Optional visits to Debay Wine Cellar and the Mountain Train & Wax Museum (tickets not included).
- Explore the **French Village**, Moon Castle, and themed attractions including Dragon Cave, Mighty Wolf, Elite Owl, and Moonlight Square.
- Enjoy a **Buffet lunch** with Vietnamese and international dishes. In the afternoon, visit the Monkey Garden, Chua Mountain Peak (1,487m), and Fantasy Park with over 200 games (ticket not included).
- Return by cable car and transfer back to your hotel in Da Nang around 5 pm.

Overnight in Da Nang.

Day 5: Da Nang Airport Drop-off (B)

- Check out from the hotel. At the scheduled time, you will be transferred to Da Nang Airport for your onward flight. Standard check out time is 12PM

LAND TOUR PRICE

★★★ 3 Star Package per adult · 2 adults	★★★★ 4 Star Package per adult · 2 adults
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* Flight prices will be confirmed based on travel date

CITY	3★ HOTEL	4★ HOTEL	ROOMS
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Hanoi	Flower Boutique Hotel or Similar Hotel	Chalcedony Hotel Or Similar Hotel	1 Double
Da Nang	Calix Hotel or Similar Hotel	Eden Ocean Hotel or Similar hotel	1 Double

* Final hotel will be confirmed based on availability. In the event of unavailability, a hotel of the same or higher category will be provided.

✓ INCLUDED	✗ EXCLUDED
✓ 3/4★ Hotel accommodation with daily breakfast	✗ Single supplement for single room
✓ Standard check-in: ~14:00H–15:00H, check-out: ~11:00H–12:00H	✗ Vietnam Tourist E-Visa
✓ Private airport pick up and drop off	✗ Mandatory tip: USD 3/person/day (Private tours & transfers)
✓ Meals as mentioned (B: Breakfast; L: Lunch; D: Dinner)	✗ International and domestic flights
✓ Tours and sightseeing as per the itinerary	✗ Surcharge for early check in & late check out
✓ English Speaking tour guide during group tour	✗ Personal expenses (laundry, telephone, drinks, tips...)
✓ Private vehicle(s) for private tour(s)	✗ Travel insurance
✓ Shared bus for SIC /Group tours	✗ Bank transfer fees for payment and taxes (GST, TCS...)
✓ Drinking water bottle per person during group tour	✗ Any services provided after 9:00 PM will be subject to an overtime charge of USD 4 per hour.
✓ All entry tickets	✗ Any detail which is not mentioned in itinerary
✓ Transfers by vehicles with A/C	

BOOKING TERMS & CONDITIONS

Child Policy:

- Child height under 1m — Free (sharing services with parents)
- Child height 1m to 1.4m — Child policy rates apply
- Child height above 1.4m — Considered as adult

Note: Child age and height policies vary by attraction, tour, and activity. In some cases, children aged 9 years and above are considered adults. If a child exceeds the applicable age or height limit, they will be considered an adult, and the client will be required to pay the applicable additional charges.

Note: Prices are not applicable during Vietnam Public Holidays, Christmas, New Year, Lunar New Year (Tet), and other peak travel periods. Additional surcharges may apply. Final pricing will be confirmed at the time of booking.

Legal Aspects: Tour itinerary and prices are subject to change without prior notice due to operational requirements, service availability, weather conditions, or unforeseen circumstances.

Surcharge: 3% surcharge if paid by credit card. Other surcharges might be applied such as Vietnam Holidays/weekend/event/festival.

Booking Process:

- This B2B rate is exclusively available to travel agents and tour operators holding a valid government-issued tourism business license.
- To qualify for B2B pricing, a copy of the valid business license must be provided for verification.
- Individual travelers (B2C clients) are not required to submit a business license and will be offered standard retail pricing.
- Carefully check the itinerary, interact with our expert to best match with your expectation.
- Send your confirmation with our final tour package via official communication channel/email id only.
- Make 50% of deposit to keep the tour slots and 100% price of International/Domestic flights.
- Full payment must be done 7 days before tour start.
- Tour will not start without full payment.

Cancellation Policy:

- Within 24 hours = 100% charge
- 1 - 10 days = 50% of the tour price
- 11 - 20 days = 30% of the tour price
- 21 - 35 days = 10% of the tour price
- 36 days up = no charge

Note: Hotel bookings are fully non-refundable for cancellations made within 7 days prior to the tour start date.

Transportation & Service Schedule

- Please note that flight schedules, train timings, hotel bookings, tours, cruises, transfers, and other travel services are subject to availability and may change without prior notice.
- In the event of any flight, train, cruise, tour, or transportation service being delayed, rescheduled, cancelled, or missed for any reason, resulting in the client missing any service mentioned in the itinerary, the tour company/operator shall not be held responsible for any resulting loss, disruption, or additional expenses.
- No refund will be provided for any missed, unused, or partially utilized services due to such circumstances.
- The tour company/operator will make every reasonable effort to assist clients in arranging alternative services or revised travel arrangements; however, all additional costs arising from such changes shall be borne by the client.

Meals

- Meals included in group tours will generally consist of standard Vietnamese cuisine served to all participants.
- If you have any food allergies, dietary restrictions, or special meal requirements, please inform us at the time of booking so that arrangements can be made in advance whenever possible.
- Vegetarian, Jain, Halal, Vegan, and other special meals may be available upon request, subject to availability and supplier confirmation.
- Additional charges and service fees may apply for special meal arrangements or customized dining requirements.

MINISTRY OF TRAVEL

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Thank you for the opportunity to serve your valued clients.